

FOR INFORMATION PURPOSES ONLY

SOURCES SOUGHT ANNOUNCEMENT

ISSUED 3/8/2010, CLOSES ON 3/22/2010

1. **CONTRACT INFORMATION:** The Middle East District (MED), of the Transatlantic Division (TAD), US Army Corps of Engineers (USACE) in partnership with the U.S Army Engineering and Support Center, Huntsville (HNC) is evaluating the ability of business to perform future anticipated large construction and design/build projects in the TAD Area of Responsibility (AOR). While the Government is not required to set-aside any overseas D-B or Construction projects for Small Businesses, the Government is performing market research in order to specifically determine if small businesses possess the capability to execute the requirements of these MATOCs.

TAD's AOR is the same as the US Central Command's AOR which includes 20 countries. The projects that would be good candidates to be awarded as Task Orders under the MATOCs include large to very large construction or D-B contracts throughout the AOR. MED had a MATOC in place from FY04 to FY08, with the following task order/project statistics: Average project value \$ 29.2 M, Median project value \$ 20.7 M, based upon 113 task orders/projects. During the expected duration of this new MATOC (FY12 through FY16), MED expects a similar program.

MED expects to award several MATOCs to Offeror's who are evaluated as highly qualified to perform the work. The number to be awarded is dependent upon many factors including the number of highly qualified offerors identified and such offerors' capacities as determined based on the responses received to this market research effort. MED expects to award a base year and four one-year options periods. The total value of all MATOCs is expected to be no more than \$ 3.8 Billion.

2. **PROJECT INFORMATION:** Typical projects will be those projects that support US forces in the AOR. The D-B or Construction projects envisioned for award as Task Orders under this MATOC include a vast array of building types commonly found at military installations, (barracks, dining facilities, equipment maintenance facilities, operations facilities, etc.). Construction of airfield and airfield support facilities is also envisioned. Contractors will be expected to perform all D-B and Construction as well as provide Logistical support, Medical support and Security for personnel, materials and equipment in support of the construction project, subcontractors and suppliers in a manner in compliance with all Federal Acquisition Regulation, USACE, and CENTCOM guidelines. Offerors must be able to perform all aspects of this requirement.

3. **SUBMISSION REQUIREMENTS:** The decision to reserve award(s) for qualified small business under a multiple award acquisition is being considered pending the evaluation of responses to this sources sought announcement. The Government is seeking to identify qualified sources under the North American Industry Classification

System (NAICS) 236220 (Commercial and Institutional Building Construction) either singly or as part of an assembled team.

All Interested firms should view the website at <http://www.tam.usace.army.mil/IndustryDay10.asp> for continuing updates and complete the attached Capability Statement and return it via e-mail to jennifer.l.staggs@usace.army.mil in the following format: Submission should be received by **1600 Central Time, 22 March 2010** and should not exceed ten (10) one-sided, 8-1/2" X 11" pages. The submission should address all questions in the capability statement and your ability to perform the work stated in the project information section of this notice.

This synopsis is for market research purposes only and IS NOT A REQUEST FOR PROPOSAL (RFP) nor does it restrict the Government as to the ultimate acquisition approach. The Government will not reimburse respondents for any costs incurred in preparation of a response to this notice.

NO HARD COPY OR FACSIMILE SUBMISSIONS WILL BE ACCEPTED. Cover letters and extraneous materials (brochures, etc.) will not be considered. Questions concerning submissions should be directed to Jennifer L. Staggs, Contract Specialist at 256-895-1745 (jennifer.l.staggs@usace.army.mil) or Marcus D. Adams, Contract Specialist at 256-895-1386 (marcus.d.adams@usace.army.mil). Personal visits for discussing this announcement will not be scheduled.

MATOC
W912ER-10-R-0011
Capability Statement

SECTION 1. GENERAL

1. **Business Name:** (Insert Business Name)
2. **Business Address:** (Insert Business Address)
3. **Cage Code:** (Insert Cage Code)
4. **NAICS Codes:** (Insert all applicable NAICS Codes)
5. **Responsible Point of Contact:**
Name: (Insert Name)
Telephone: (Insert Telephone Number)
Email: (Insert Email Address)

6. **Check All That Apply:** Our firm is:
- ☐ Small business
 - ☐ 8(a) small business
 - ☐ Veteran-owned small business
 - ☐ Service-disabled veteran-owned small business
 - ☐ HUBZone small business
 - ☐ Small disadvantaged business
 - ☐ Women-owned small business concern.
 - ☐ None of the above.

SECTION 2. CONTRACTOR ARRANGEMENT

1. Our firm will be proposing on this project as a:
 - ☐ Sole contractor
 - ☐ Prime contractor performing at least 50% of the work with subcontractor(s)
 - ☐ Prime contractor performing at least 50% of the work with the following team member subcontractor(s) (**Insert business name, business size, cage code, and work which will be subcontracted**)
 - ☐ Joint venture with (**Insert business name, business size, and cage code**).

(See FAR subpart 9.6 for Government policy on teaming arrangements, as well as 8(a) Program regulations described in 13 CFR 124.513, HUBZone Program regulations described in 13 CFR 126.616, and Service-Disabled Veteran-Owned Program regulations described in FAR 19.1403 (c) and 13 CFR 125.15(b).)

SECTION 3. CAPABILITY

1. If awarded a contract, the maximum capacity our firm can adequately perform and provide a Bank Letter of Guarantee for any single task/delivery order is **(Insert maximum capacity, in dollars, per task/delivery order annually)**.
2. If awarded a contract, the maximum aggregate contract capacity our firm can adequately perform and provide a Bank Letter of Guarantee is **(Insert total contract capacity, in dollars, your firm can perform annually)**.
3. Our firm is capable of performing/delivering ☐ 1 order, ☐ 2-5 orders, ☐ 6-10 orders, ☐ 11-15 orders, ☐ 16-20 orders, ☐ 21-30 orders, or ☐ 30+ orders simultaneously.
4. Our firm is capable of handling numerous D-B or Construction contracts at ☐ 1, ☐ 2-5, ☐ 6-10, ☐ 11-15, ☐ 16-20, geographically diverse locations simultaneously
5. Our firm has performed work in the following locations:

- | | |
|---|--------------------------------------|
| <input type="checkbox"/> Egypt | <input type="checkbox"/> Syria |
| <input type="checkbox"/> Lebanon | <input type="checkbox"/> Jordan |
| <input type="checkbox"/> Iraq | <input type="checkbox"/> Iran |
| <input type="checkbox"/> Saudi Arabia | <input type="checkbox"/> Yemen |
| <input type="checkbox"/> Oman | <input type="checkbox"/> Bahrain |
| <input type="checkbox"/> United Arab Emirates | <input type="checkbox"/> Qatar |
| <input type="checkbox"/> Kuwait | <input type="checkbox"/> Afghanistan |
| <input type="checkbox"/> Pakistan | <input type="checkbox"/> Kazakhstan |
| <input type="checkbox"/> Turkmenistan | <input type="checkbox"/> Uzbekistan |
| <input type="checkbox"/> Kyrgystan | <input type="checkbox"/> Tajikistan |

6. Our firm is capable and interested in performing work in the following locations:

- | | |
|---|--------------------------------------|
| <input type="checkbox"/> Egypt | <input type="checkbox"/> Syria |
| <input type="checkbox"/> Lebanon | <input type="checkbox"/> Jordan |
| <input type="checkbox"/> Iraq | <input type="checkbox"/> Iran |
| <input type="checkbox"/> Saudi Arabia | <input type="checkbox"/> Yemen |
| <input type="checkbox"/> Oman | <input type="checkbox"/> Bahrain |
| <input type="checkbox"/> United Arab Emirates | <input type="checkbox"/> Qatar |
| <input type="checkbox"/> Kuwait | <input type="checkbox"/> Afghanistan |
| <input type="checkbox"/> Pakistan | <input type="checkbox"/> Kazakhstan |
| <input type="checkbox"/> Turkmenistan | <input type="checkbox"/> Uzbekistan |
| <input type="checkbox"/> Kyrgystan | <input type="checkbox"/> Tajikistan |

7. Our firm has the necessary documents/permits/certifications required to perform work in the locations :

- | | |
|--------------------------------|--------------------------------|
| <input type="checkbox"/> Egypt | <input type="checkbox"/> Syria |
|--------------------------------|--------------------------------|

- ☐ Lebanon
- ☐ Iraq
- ☐ Saudi Arabia
- ☐ Oman
- ☐ United Arab Emirates
- ☐ Kuwait
- ☐ Pakistan
- ☐ Turkmenistan
- ☐ Kyrgystan

- ☐ Jordan
- ☐ Iran
- ☐ Yemen
- ☐ Bahrain
- ☐ Qatar
- ☐ Afghanistan
- ☐ Kazakhstan
- ☐ Uzbekistan
- ☐ Tajikistan

8. Our firm has constructed the following facility types/projects:

Check All
That Apply

Construction Project

- ☐ All of the below projects(skip to question 9)
- ☐ Housing/Barracks
- ☐ Dining Facility
- ☐ Equipment/Vehicle Maintenance Facility
- ☐ Operations Facility
- ☐ Administrative/Headquarters Facility
- ☐ Command and Control Facility
- ☐ Communications Center
- ☐ Fire Station
- ☐ Waste Management Complex
- ☐ Training Facility
- ☐ Medical Facility (Clinic/Hospital)
- ☐ Fuel Storage Facility
- ☐ Fuel Distribution and Storage System
- ☐ Munitions Storage
- ☐ Power Plant
- ☐ Utilities Infrastructure
- ☐ RSOI Facilities/Areas
- ☐ Entry/Access Control Points
- ☐ Cargo Handling Areas
- ☐ Perimeter Fence and Guard Towers
- ☐ Road Construction
- ☐ Airfields: (Runways/Taxiways/Aprons/Ramps)
- ☐ Airfield Support Facilities: (Hangars/Control Towers/etc.)
- ☐ Passenger/Cargo Terminals
- ☐ Drainage System Projects
- ☐ Water Treatment Facility

9. Our firm ☐ **does**/ ☐ **does not** have the capability, qualifications, AND EXPERIENCE to perform construction and design-build projects in an overseas environment, to include LOGISTICAL SUPPORT, MEDICAL SUPPORT, AND SECURITY for our personnel,

materials and equipment, in dangerous areas or war-zones, including subcontractors and suppliers.

10. If awarded a contract, our firm ☐ **is**/☐ **is not** capable to perform at least 15% of the cost of the construction and related services.

11. Based on your previous experience, identify the percent work effort you would expect to subcontract.

12. Our firm is performing, or has successfully performed construction of facilities and associated services for the following US or Foreign military commands/facilities/projects:
(Provide name of project location, type of work performed, role of firm (prime, sub, team member), dollar value of work performed by your firm, percentage of total contract value performed by your firm, and date work was performed. Include no more than two single-spaced, 10 font, 8 1/2" x 11" pages containing this information).

13. Our firm ☐ **is**/☐ **is not** experienced in obtaining Defense Base Act (DBA) insurance for our personnel.

14. Our firm ☐ **is**/☐ **is not** experienced with operating under SPOT requirements.

SECTION 4. RETURN INSTRUCTIONS

After you have completed all sections of the capability statement, please return the form to the Contract Specialist via email at jennifer.l.staggs@usace.army.mil. Your response needs to be received no later than 1600 Central Time on 22 March 2010. Information presented is for market research purposes only.